Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 INRE-00 NSCE-00 SSO-00 CAB-02

CIAE-00 COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00

SS-15 NSC-05 L-02 PA-01 PRS-01 USIE-00 /047 W ------ 043293

O R 252220Z FEB 75 FM AMEMBASSY LIMA TO SECSTATE WASHDC IMMEDIATE 4065 INFO AMEMBASSY BUENOS AIRES AMEMBASSY LA PAZ AMEMBASSY QUITO

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EO 11652: XGDS1 TAGS: EAIR, PE

SUBJECT: CIVAIR - DISPUTE WITH PERU

REF: LIMA 1531, STATE 039617

1. DCM CALLED ON FONMINISTRY UNDER SECRETARY POLITICAL
AFFAIRS MARCHAND TODAY TO INFORM LATTER OF CAB SHOW
CAUSE DIRECTIVE AND GIVE HIM COPY OF CAB PRESS RELEASE
THIS SUBJECT. MARCHAND READ PRESS RELEASE CLOSELY, AND
THEN ASKED WHAT ISSUES ARE CONTINUING TO BOTHER USG AND
BRANIFF. DCM REPLIED THAT PROPOSED POOL ARRANGEMENT AND THE
MANY, SOMETIMES ARBITRARY LIMITATIONS ON BRANIFF FREQUENCIES IMPOSED BY DGTA MAKE IT UNFEASIBLE AND UNECONOMIC FOR BRANIFF
TO COMPLY, AND IN SOME REPSECTS THESE RESTRICTIONS DIRECTLY
CONTRAVENE PROVISIONS OF THE BILATERAL CIVIAL AIR AGREEMENT.

2. MARCHAND THEN TURNED TO AEROPERU STATEMENT ON STATUS OF AIRLINE-TO-AIRLINE NEGOTIATIONS AS OF FEBRUARY 17, AND STRESSED THAT NEITHER GOP NOR AEROPERU IS INSISTING ON A POOL ARRANGEMENT.HOWEVER, HE READILY CONCEDED THAT USG AND BRANIFF WOULD HAVE PROBLEMS IN ACCEPTING REDUCED FREQUENCIES PROPOSED BY AEROOPERU FOR FLIGHTS TO U.S. AND CONFIDENTIAL

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TO THIRD COUNTRIES.

- 3. DCM COMMENTED TO MARCHAND THAT WE HOPE AIRLINE-TO-AIRLINE TALKS WILL RESUME, AND THAT AEROPERU SHOULD NOT. AS SUGGESTED IN TODAY'S PRESS COVERAGE, RELY ONLY ON ITS WASHINGTON LAWYERS' EFFORTS BEFORE A CAB HEAR-ING. DCM COMMENTED THAT IN CONTRAST TO WHAT AEROPERU LAWYER GULMAN AND TODAY'S PRESS STORIES INDICATE, IT IS UNLIKELY THAT AEROPERU COULD CARRY THE DAY IN SUCH A CAB HEARING, PARTICULARLY IN VIEW OF THE WELL DOCUMENTED RECORD OF GOP'S REFUSAL TO DATE TO ABIDE BY ALL PROVISIONS OF BILATERAL CIVIL AIR AGREEMENT, DCM THEN MENTIONED AMBASSADOR-DESIGNATE ARCE'S HAVING TOLD AMBASSADOR OF FONMIN DE LA FLOR'S REPORTED INSTRUCTIONS TO GENERAL SOTO OF AEROPERU TO GET THE AIRLINE-TO-AIRLINE NEGOTIA-TIONS STARTED ONCE AGAIN, DCM COMMENTED THAT BRANIFF HAS BEEN WAITING SINCE LATE LAST WEEK FOR THE PROMISED CALL FROM AEROPERU, AS INDICATED BY ARCE, TO RESUME THESE TALKS. DCM REPEATED WHAT AMBASSADOR HAD PREVIOUSLY SAID, NAMELY THAT BRANIFF PRINCIPALS IN U.S. WOULD BE AVAILABLE ON SHORT NOTICE FOR RESUMPTION OF SUCH TALKS.
- 4. MARCHAND PICKED UP THIS REFERENCE TO BRANIFF WILLINGNESS TO RESUME TALKS AND SAID HE WOULD IMMEDIATELY INFORM FONMIN DE LA FLOR AND SECGEN GARCIA BEDOYA THAT BRANIFF REPRESENTATIVES ARE AWAITING A NEW AEROPERU OVERTURE SO AS TO RESUME TALKS. MARCHAND COMMENTED THAT HE THOUGHT THAT ONCE SUCH TALKS BEGAN THERE WOULD BE SOME FLEXIBILITY IN GOP/AEROPERU POSITION AND THAT IT SHOULD BE POSSIBLE TO ARRIVE AT A SATISFACTORY AGREEMENT. WHEN DCM REMARKED THAT AEROPERU'S RECENT OFFERS HAVE BEEN INCREASINGLY UNACCEPTABLE RATHER THAN MORE ACCEPTABLE, MARCHAND'S RESPONSE WAS TO EFFECT THAT IF A MATTER AS COMPLEX AS THE GREENE SETTLEMENT COULD BE WORKED OUT THEN SURELY A CIVIL AIR AGREEMENT COULD LIKEWISE BE REACHED.
- 5. COMMENT: AS OF 4:00 PM TODAY BRANIFF REPRESENTATIVES HAVE NOT RECEIVED THE PROMISED CALL FROM AEROPERU REGARDING A RESUMPTION OF NEGOTIATIONS. IT REMAINS TO BE SEEN WHETHER THE FONMINISTRY IS WILLING TO, AND INDEED CAN, GET GENERAL SOTO TO PICK UP THE TELEPHONE TO CALL THE CONFIDENTIAL

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BRANIFF REPRESENTATIVES.
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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: CIVIL AVIATION, DIPLOMATIC DISCUSSIONS, AIR ROUTES, NEGOTIATIONS

Control Number: n/a Copy: SINGLE Draft Date: 25 FEB 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975| IMA01585

Document Number: 1975LIMA01585 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a **Executive Order:** X1 Errors: N/A

Film Number: D750066-0744 From: LIMA

Handling Restrictions: n/a Image Path:

Legacy Key: link1975/newtext/t19750215/aaaaanmv.tel Line Count: 109 Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION EB Original Classification: CONFIDENTIAL Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a
Reference: 75 LIMA 1531, 75 STATE 039617
Review Action: RELEASED, APPROVED
Review Authority: ShawDG

Review Comment: n/a Review Content Flags: Review Date: 03 SEP 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <03 SEP 2003 by CunninFX>; APPROVED <03 SEP 2003 by ShawDG>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: CIVAIR - DISPUTE WITH PERU TAGS: EAIR, PE, US, BRANIFF, AEROPERU To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006